

Franchisor: Home Care & Home Health

Client #1007858

The Company

The Company began franchising in-home care and Assisted Living Placement (ALP) services in 2007, and skilled care was added to its service offering in 2009.

The Company awarded 13 franchise territories in 2007 and has grown to include 203 franchise territories in 31 states plus the District of Columbia and Canada. Groundwork has been completed to immediately expand internationally into Australia, Germany and the United Kingdom.

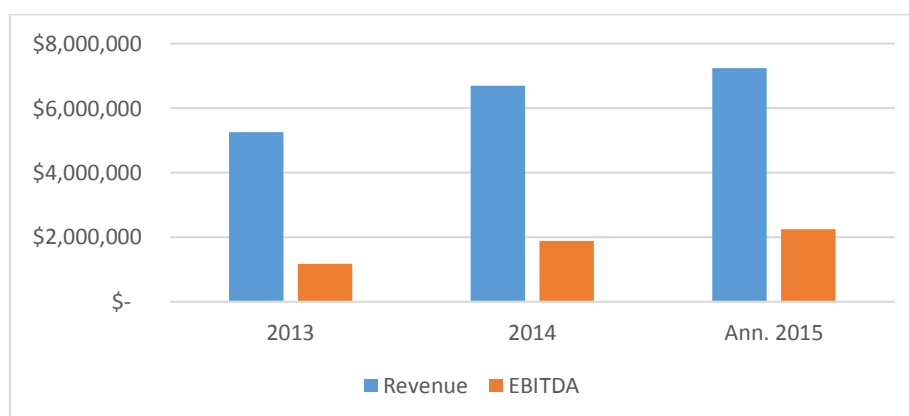
The Company has an exceptional senior leadership team with strong credentials who will provide a turnkey business opportunity for a buyer.

Industry Overview

The senior care industry is highly fragmented, with no franchise or non-franchise providers dominating the market, and with huge demand expected due to aging baby boomers. The Company is the only franchise system in the United States to offer non-medical in-home care, skilled medical home care and assisted living placement services.

Home care franchising is poised for continued growth and the Company, with more than 200 franchise territories, represents an attractive platform opportunity for a buyer, both domestically and internationally.

SUMMARY FINANCIAL INFORMATION	Year End 12/31/2013	Year End 12/31/2014	Annualized 6/30/2015
Number of Franchises	180	197	203
Franchisee Revenue	\$66,010,543	\$87,077,608	\$99,040,152
Franchisor Revenue	\$5,253,787	\$6,702,600	\$7,241,025
Gross Profit	\$3,040,658	\$3,740,959	\$3,932,996
<i>% Gross Profit Margin</i>	<i>57.9%</i>	<i>55.8%</i>	<i>54.3%</i>
Adjusted EBITDA	\$1,463,878	\$2,146,339	\$2,239,234
<i>% Adj. EBITDA Margin</i>	<i>27.9%</i>	<i>32.0%</i>	<i>30.9%</i>



Additional information is available upon receipt of a signed Confidentiality Agreement.

Please contact Mark Kulik at (888) 922-1838 or mkulik@thebraffgroup.com



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