

BRAFF WAS SELLSIDE ADVISOR **MARCH 2019** 



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Mark A. Kulik, M&AMI To Besource, a local provider of skilled home health nursing in Rhoddelsland and Southern Massachusetts, was acquired by Encompass Health, a publicly traded company focused on inpatient and home-based care that helps patients achieve life-changing results. The transaction expands Encompass Health's home health footprint into Rhode Island and will enhance its existing Massachusetts operations.

> The Braff Group is the leading mergers and acquisitions advisory firm specializing exclusively in health care services, including behavioral health, digital health, home health and hospice, pharmacy services, urgent care, health care staffing, home medical equipment and ancillary health care services. The firm provides an array of sell-side only transaction advisory services including representation, debt and equity recapitalization, strategic planning, and valuation.

Since being founded in 1998, The Braff Group has completed more than 325 health care service transactions and has consistently been ranked among the top five mergers and acquisitions advisors in the space by Thomson Reuters.

Managing Director Reg Blackburn led the deal team.