



## Pediatric Home Service Acquired by InTandem Capital Partners, LLC

PITTSBURGH, January 2, 2019 — Pediatric Home Service, an independent comprehensive home care provider has partnered with InTandem Capital Partners, LLC, a healthcare services-focused private equity firm, to expand existing service lines both locally and nationally.

**The Braff Group originated the transaction and served as the exclusive mergers and acquisitions advisor to Pediatric Home Service.**

Pediatric Home Service specializes in helping kids be kids – at home – no matter what their medical challenges. The company's home health care team provides advanced, integrated services throughout Minnesota and Wisconsin.

"We selected InTandem as our investment partner because of their deep understanding of the healthcare services industry and their proven track record implementing successful growth strategies", said Chief Executive Officer, Mark Hamman. "As we work to establish PHS as a national leader in the pediatric home care industry, we are excited to leverage InTandem's team of healthcare experts to assist us with accelerating our growth."

Elliot Cooperstone, Managing Partner of InTandem Capital Partners, said, "Mark and his team have done a terrific job developing a proven care model that allows children with medical complexities, and their families, to thrive in their communities. For nearly 30 years, they have helped thousands of children outlive expectations and successfully transition to adulthood. My team and I are thrilled to be part of the company's vision, to make a difference in the life of every family they serve by taking care of the child and helping them thrive at home."

"PHS is the gold standard for providing comprehensive care to children with complex medical conditions," said Micah Meisel, Managing Director of InTandem Capital Partners. "They have established a solid foundation that is well positioned for future growth. We are eager to work with Mark and the entire leadership team to help take the business from a regional provider to a national leader."

**Mark Kulik, The Braff Group Managing Director that headed up the deal team for Pediatric Home Service, added, "Its acquisition of Pediatric Home Services immediately establishes InTandem Capital Partners among the largest national providers of Respiratory equipment, clinical services, and medical suppliers to medically fragile children and adults. Clearly, InTandem has a very solid platform to continue the dramatic growth of PHS via additional acquisitions and de novo locations."**



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## About The Braff Group

The Braff Group is the leading mergers and acquisitions advisory firm specializing exclusively in health care services, including home health and hospice, behavioral health, digital health, pharmacy services, urgent care, health care staffing, home medical equipment and ancillary health care services. The firm provides an array of sell-side only transaction advisory services including representation, debt and equity recapitalization, strategic planning, and valuation.

Celebrating over 20-years of mergers and acquisitions, The Braff Group has completed more than 320 transactions. According to Thomson Reuters, The Braff Group has repeatedly been ranked among the top five health care mergers and acquisitions advisory firms.

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